

If you require further assistance, please email sbir@chiefscientist.nsw.gov.au.

NSW SBIR Connectivity Challenge: Q&A Transcript

Topic: Eligibility criteria

Can one SME apply for multiple challenges?

Live answered at 37:44.

How many SME's can join together to apply for a challenge?

Live answered at 46:57.

If a company has its headquarters in another state (such as the ACT) can it still apply if it thinks it meets the eligibility criteria?

Live answered at 33:35.

If an SME is headquartered in another state (with substantial staff in NSW) and will carry out the R&D project in NSW will they qualify for the SBIR program?

Live answered at 51:55.

If a technology provider is based in NSW can they team up with research institutions outside of NSW?

Live answered at 42:49.

Would it be acceptable that some R&D be done outside of NSW (i.e. 20%)?

Live answered at 53:10.

Can you have an overseas partner? If the lead is in NSW can we team up with a company or research organisation overseas?

Live answered at 51:09.

Topic: Application process

What would be examples of "sufficient financial resources to undertake the project and commercialise the solution" (as in Question D.2B of the application)?

Live answered 34:50.

When describing the main technical deliverables of the solutions, does this refer to the deliverables of the feasibility study itself, or the intended product which would be demonstrated in Phase 2 (As in section B.1 of the application)?

Live answered at 46:26.

How will the IP protections work? Will the solutions have to be published before release or prototyping?

Live answered at 36:06.

Given that Phase 2 is the proof-of-concept demonstration, what is the ideal end product of Phase 1?

Live answered at 53:40.

Topic: Assessment process

How does the assessment process work?

Live answered at 38:43.

Will each challenge be evaluated by separate committees or the same committees?

Live answered at 38:43.

In terms of a timeline, when would the winners be announced of the SBIR program?

Live answered at 42:09.

Can you describe the appeal process should an application be unsuccessful? Who is responsible for appeals?

Live answered at 57:20.

Topic: Funding

Is there any cash contribution required from the SME? Does the challenge funding need to be matched?

Live answered at 42:33 and again at 47:15.

Topic: Connectivity Challenge

What are the current limitations with existing non-terrestrial solutions such as deployable satellite ground stations or vehicle mounted satellite connectivity systems? Is it that these systems are not available, not sufficiently available, or that those available have limitations?

Live answered at 39:17.

Will an IoT solution which monitors the Telco asset's health, therefore indirectly ensuring the reliability of the network be in scope for this challenge?

Live answered at 42:50.

Are there examples of benchmark costings for existing technologies to help assess if a proposed solution is cost effective?

Live answered at 45:25.

Does the Telco authority have deployable satellite ground stations or vehicle mounted satellite antenna systems?

Live answered at 48:45.

Do existing services such as NBN via satellite and Iridium not meet the latency and other requirements?

Live answered at 49:53.

In terms of extending the network (e.g. in an emergency situation), is it meant to be permanent or temporary?

Live answered at 54:27.

Where can I find information on satellite services currently in use by Telco Authority and the coverage information?

Live answered at 55:20.

How important is supply chain sovereignty and resilience? If so, what information would be needed to be provided?

Live answered at 56:35.

Topic: Further information

Will this webinar be available for later viewing? Will the slides be available after this presentation?

Live answered at 33:07.

Is there a central point of contact to discuss specific SBIR questions? Are we able to speak to the Office of the Chief Scientist, the judging panel or the challenge agencies during the application process?

Live answered at 36:50 and again at 47:39.